

May 2010



Mercadona and W+D-Langhammer - Strong Partners in Success

In the last several years the Spanish supermarket chain Mercadona opened up new shops on the average of two per week and currently runs 1,270 branches with 62,000 employees.

60 additional markets throughout Spain are to be added this year.

To meet their own high quality standards and to be able to supply all their supermarkets trouble-free with fresh products Mercadona will be building a new logistics center in Villadangos del Páramo (León).

Back in 2005 we were able to deliver our first palletizing unit for Mercadona to their lo-



gistics center in Huévar. Since then Mercadona has continually ordered palletizing technology from W+D-Langhammer for all follow-up expansions.

We have almost furnished new centers for Mercadona on a yearly basis: Huévar in 2005, Alicante in 2006, Ciempozuelos in 2007 and Ribarroja in 2008 / 2009.

Mercadona is adding a new chapter to its successful history and we're happy to have been contracted for the delivery of a palletizing unit once again. We will be supplying two high performance PA 8 palletizers with ZF 51 infeeds which are to go into operation in December.

But not only our palletizers have convinced Mercadona. As Enrique Climent Roig, who

is responsible for the expansion of the bread lines at Mercadona, commented:

"From my own experience I know that you can't leave the choice of the right supplier up to luck. The reliability and quality of the machines are one thing, but in the end a company is only as good as the people working for it.

W+D-Langhammer gives me the feeling that as a customer I truly am king. I continue to be impressed by the team behind the company. Our collaborations have proven that in each and every situation I get the expert help I need - even if it's a problem caused by a machine not built by W+D-Langhammer. As a customer I can lay back and take things easy."

New from the Palletizer Forge Stacking Palletizer PA 11

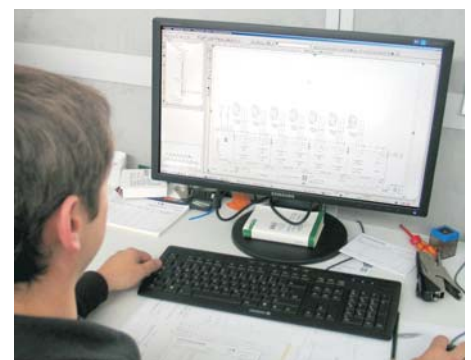


To be able to react flexibly to customer wishes we have developed a new stacking palletizer - the PA 11. This palletizer can place complete stacks of plastic and cardboard cases measuring 600 x 400 mm onto EURO and Dusseldorfer half pallets.

At the same time it is possible to form mixed pallets, i. e. single-variety stacks can be formed with differing products.

Combined with one or more KST 4 case stackers which function as infeeds a complete palletizing center results.

The PA 11 closes the gap between layer palletizers and case stackers and is suitable for all branches where products are packed in plastic cases or cardboard trays. The first unit is currently being installed at a well-known customer from the bakery branch.



Electronic Design Department Now With Elcad 7.5

With the introduction of latest 7.5 version of our Electro-CAD-System "Elcad" we have adapted the layout structure to the modern

plant engineering requirements. Now we can match electric layouts directly to the unit part or component. The equipment designation now also corresponds to the current EN 81346 standard. With this upgrade our order processing is faster than ever.

ZF 51 / 52 "Light" Version

The standard for our tried and tested palletizer infeed ZF 51 / 52 was servo drives. Now we can offer our customers an alternative - a version with pneumatic turning clamp. This more economic version is ideal for use in the lower and middle power range.

LR 01 for Better Palletizing Linear Robot at Hilcona



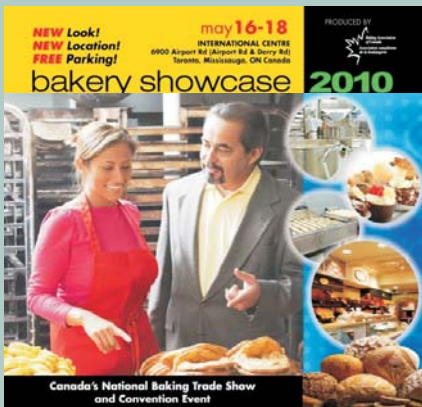
The Hilcona AG in the Principality of Liechtenstein is a leading supplier of convenience products in Europe. Among other things it produces pasta products such as

Tortelloni or Cappelletti which are packaged in bags and then stored in plastic cases in cool storage.

We delivered a LR 01 linear robot for palletizing these cases. Two different products coming from two roller conveyors are stacked single-variety at four pallet points.

It is important that the gripper always places the cases exactly on top of the ones below and the stacked containers do not shift.

The LR 01 is our economic entry-level model for palletizing just about any product in the consumer goods branch. Its compact design makes it ideally suited in situations with low ceilings and limited space and is easily built into existing set-ups.



Bakery Showcase

A new date in our appointment book is the **Bakery Showcase** in **Toronto, Canada**, from **May 16th to the 18th** where we will be participating for the first time. At **Stand No. 919** we'll be presenting "Palletizing Made in Germany". See you there!

"World of Palletizing" - Open House at W+D-Langhammer

On **May 20th and 21st** the doors at W+D-Langhammer in **Eisenberg** will open to show you the whole world of palletizing under one roof.

All the exhibited machines can be seen in action here.

From the economic LR 01 Linear Robot to the Gantry Robot PRO 03 with its maintenance-free multi-axis system - a novelty in the Food Industry which requires no lubrication.

Then on to our heavyweight champion - the PA 82 which can handle pallets as heavy as 1500 kg.

Of course we'll be showing our high performance palletizer PA 8 which - with two

identical ZF 50 infeeds - can palletize up to 210 packs per minute.

You'll be able to see the patent pending Stacker which can reach a speed of 120 flat packs per minute.

Not only things to see, but also to hear. Our program includes lectures on branch related topics in German and English.

Welcome to our world!



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